



- Introduction WHY?
- Excelling at efficiency and Innovation organizations
- Radical can-do mindset personal
- 4. Q&A











Why him?

- ᠃ Now in Automotive



Few real examples





Zara - "fast-fasion"



- 1. Adaptive innovation
- 2. Speed-to-storage
- 3. Unpredictable changes
- 4. Excellence in design agility
- 5. Continuous improvements
- 6. Tight supply chain



Amazon – "always a startup"



- 1. A-Z offering
- 2. Culture if innovative thinking
- 3. Never stop behaving as a startup
- 4. Global retailer
- 5. Tighter customer insight
- 6. Perfect Logistics and delivery operations



Toyota - "quest for perfect products"



- 1. Long-term horizon
- 2. Develop new products with no rush
- 3. Continuously improve
- 4. Lean manufacturing
- 5. Play the long game
- 6. Combine improvements with innovations
- 7. Shape the industry



Only 2% of companies and 3% of employees can be excellent in both innovation and exploration

- Toronto University research on over 25,000 employees



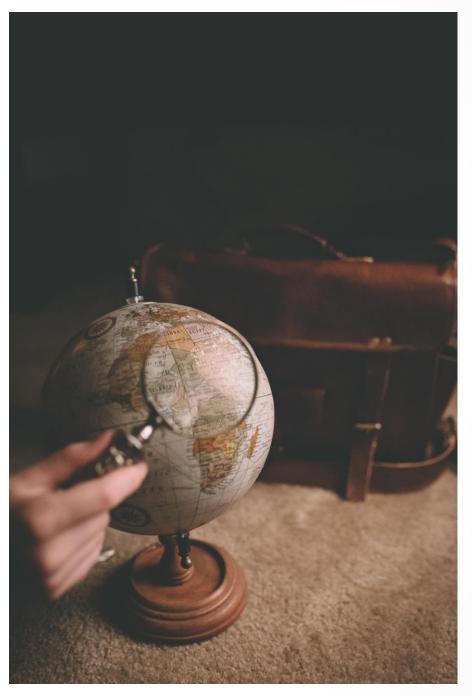




1. Embrace and be efficient in both exploration and exploitation

Continually rethink and revise the strategies and operating models

Keep continuously improving the current products and operations





2. Retain "outside-in" focus, even when You are successful



Bring outside perspectives in

Manage avoiding the risks

Keep Focus on success and growth

Be not afraid to increase organizational complication

Detect fundamental external market changes

Photo by Nigel Tadyanehondo on Unsplash



3. Embrace disruption



- Recognize risks in strategic decisions
- Be a disruptive organization rather that implement small fixes
- When disruption hits, be ready for major commitments

4. Always have the right model for renewal



- Manage trade-offs between near and long term priorities
- Specific time frame model = optimive Your porfolio and explore within only set timeframe window
- No-regrets model = hands on Your sector and explore and scan the novelties



EXTRAS:

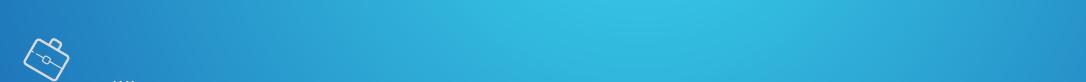


- Invite challenge and coaching from the outside
- Think in multiple timeframes
- Be skeptical on Your current success





Innovation mindset: Innovation demands relentless execution driven by a Radical Can-Do mindset























3. Execution



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Redefining Focus: "continually prioritize"



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Commitment to change:

- 1. The only danger is to press pause 2. Face change from the position of

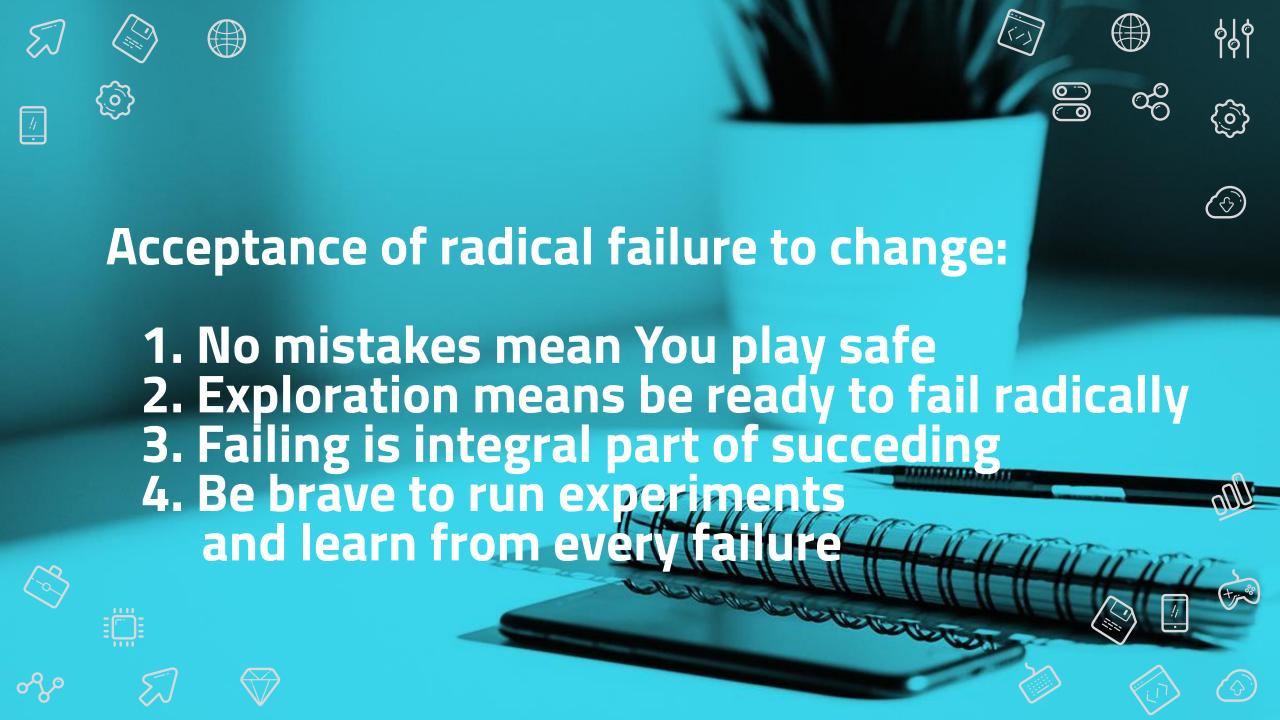
strength













Summary:

- Getting things done
- Can-do attitude
- Run experiments

- Learn form failures
- Fortune does favor the brave







THANK YOU!



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